

# ECON 6090-Microeconomic Theory. TA Section 7

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## In Section notes

### Profit Maximization without market power

$$\pi(p, w) = \max_z p f(z) - w \cdot z$$

First order condition gives,

$$(\text{MRS}) \frac{f_i(z)}{f_j(z)} = \frac{w_i}{w_j}$$

Also,

$$\begin{aligned} \pi(p, w) &= \max_z p \cdot f(z) - w \cdot z \\ &= \max_{q, z} p \cdot q - w \cdot z \text{ s.t. } q = f(z) \\ &= \max_q p \cdot q - \min_z w \cdot z \text{ s.t. } q = f(z) \end{aligned}$$

Where CMP:  $\min_z w \cdot z \text{ s.t. } q = f(z)$ . So the profit maximization problem can be defined in two steps:

1. Find the cheapest way to produce  $q$
2. Choose optimal  $q$  to maximize profit

### Profit Maximization with market power

Your output affects the price,  $p'(q) \leq 0$ .

$$\max_q p(q)q - c(w, q)$$

First order condition gives,

$$\text{MR} = p(q) + p'(q)q = \frac{d}{dq} c(w, q) = MC$$

In optimal,  $p^* > MC$

We want to choose less  $q$  since  $p(q)$  is decreasing in  $q$ .

### Profit Maximization with input market power

$$\max_z p \cdot f(z) - w(z) \cdot z$$

First order condition gives,

$$p f'(z) = w(z) + w'(z) \cdot z$$

Since  $w'(z) \geq 0$

$$p f'(z) > w(z)$$

(Notice that  $p f'(z) = w(z)$  in competitive markets) In this scenario, choose less  $z$  and produce less.

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## Exercises

### Output market power

- (a) First we find the demand function.

For a fixed  $p, v$  consumer will buy if and only if its utility from buying is positive. This means that,

$$\text{Consumer will buy} \iff \theta v - p \geq 0$$

Since we need  $\theta \geq \frac{p}{v}$  and we know  $\theta \in [0, 1]$ , our demand function becomes  $D(p, v) = 1 - \frac{p}{v}$ .  
Our maximization problem becomes,

$$\begin{aligned}\pi(p, w) &= \max_p p \cdot D(p) - cv^2 D(p) \\ &= \max_p (p - cv^2) \left(1 - \frac{p}{v}\right)\end{aligned}$$

And our first order condition is,

$$1 - \frac{2p}{v} + cv = 0$$

Since  $\frac{\partial \pi^2(p)}{\partial p} < 0$ , the FOC give us the optimal value for  $p$ . That is,

$$p^* = \frac{1}{2}(v + cv^2)$$

Notice that if  $p^* \geq v$  no one will buy and  $\pi^* = 0$ . On the other hand, if  $p^* < v$ ,  $\pi^* = \frac{1}{4}v(1 + cv)^2 - cv^2$

- (b) If  $v$  is a choice variable, we have the following problem,

$$\begin{aligned}\pi(p, w) &= \max_{p,v} p \cdot D(p) - cv^2 D(p) \\ &= \max_{p,v} (p - cv^2) \left(1 - \frac{p}{v}\right)\end{aligned}$$

Our first order conditions are,

$$\begin{aligned}\frac{\partial \pi}{\partial p} &= 1 - \frac{2p}{v} + cv = 0 \\ \frac{\partial \pi}{\partial v} &= cp + \frac{p^2}{v^2} - 2cv = 0\end{aligned}$$

Replacing  $p^*$  from (a) in our FOC for  $v$ , we get,

$$\begin{aligned}3c^2v^2 - 4cv + 1 &= 0 \\ (cv - 1)(3cv - 1) &= 0 \\ \implies v &= \frac{1}{c} \text{ or } v = \frac{1}{3c}\end{aligned}$$

Since the profit for each unit has to be positive, that is,  $p - cv^2 = \frac{v - cv^2}{2} > 0$ ,

$$\implies v^* = \frac{1}{3c}$$

- (c) Social Planner's Problem

$$\max_{p,v} TS(p, v) = \max_{p,v} \int_{\frac{p}{v}}^1 (\theta v - cv^2) d\theta$$

Where the consumer buys the good only if  $\theta \geq \frac{p}{v}$ , the utility is  $\theta v$ , the marginal cost of the producer is  $cv^2$  and  $\theta v - cv^2$  is the surplus of selling to type  $\theta$ . Then,

$$TS(p, v) = \frac{1}{2}v\theta^2 - cv^2\theta \Big|_{\frac{p}{v}}^1$$

$$= \frac{1}{2}v - \frac{1}{2}\frac{p^2}{v} - cv^2 + cvp$$

The first order conditions give,

$$\frac{\partial TS}{\partial p} = -\frac{p}{v} + cv = 0$$

$$\frac{\partial TS}{\partial v} = \frac{1}{2} + \frac{1}{2}\frac{p^2}{v^2} - 2cv + cp = 0$$

We solve for  $p^*$  and get the following equation in terms of  $v$ ,

$$3c^2v^2 - 4cv + 1 = 0$$

$$\implies v^* = \frac{1}{3c} \text{ or } v^* = \frac{1}{c}$$

$$\implies p^* = \frac{1}{9c} \text{ or } p^* = \frac{1}{c}$$

$$\implies TS^* = \frac{2}{27}c \text{ or } TS^* = 0$$

Since  $\frac{2}{27}c > 0$ , we choose  $v^* = \frac{1}{3c}$  and there is no distortion in quality.

## Input market power

(a) The profit maximization problem can be written as,

$$\pi(p, w) = \max_{x_1, x_2} p(\log(x_1) + \log(x_2)) - w_1x_1 - w_2x_2$$

The first order conditions give,

$$\frac{p}{x_1} - w_1 = 0 \implies x_1^* = \frac{p}{w_1}$$

$$\frac{p}{x_2} - w_2 = 0 \implies x_2^* = \frac{p}{w_2}$$

(b) The problem becomes,

$$\pi(p, w) = \max_{x_1, x_2} p(\log(x_1) + \log(x_2)) - (w_1 + x_1^2)x_1 - (w_2 + 2x_2)x_2$$

The first order conditions give,

$$\frac{p}{x_1} - (w_1 + x_1^2) - x_1(2x_1) = 0$$

$$\frac{p}{x_2} - (w_2 + 2x_2) - 2 = 0$$

From here we conclude that,

$$\frac{p}{x_1} = w_1 + x_1^2 + 2x_1^2 > w_1$$

$$\frac{p}{x_2} = w_2 + 4x_2 > w_2$$

Therefore, both  $x_1^*, x_2^*$  decrease.